

RESULT REVIEW

Fauji Cement Company Limited (FCCL) FY25 Results

Monday, August 11, 2025

FCCL announced its FY25 results, posting a profit after tax of PKR 13.33bn (EPS: PKR 5.43), up 62% y/y from PKR 8.22bn (EPS: PKR 3.35) in FY24. The result came exactly in line with our expectations (HMFS est.: EPS PKR 5.3) with a higher-than-expected payout (DPS: PKR 1.25 vs. HMFS est.: PKR 1.00).

- **Topline growth:** Revenue increased 11.2% y/y to PKR 88.96bn, supported by higher offtakes and firm retention prices.
- **Strong margin expansion:** Gross profit rose 22.9% y/y to PKR 31.57bn, with gross margins improving to 35.5% from 32.1% in FY24, driven by reduced coal and energy expenses coupled with firm pricing strategy.
- **Efficient cost management:** Selling & distribution expenses fell 10.7% y/y to PKR 2.94bn, while administrative expenses rose 11.4% y/y to PKR 1.69bn.
- **Other income boost:** Increased 40.8% y/y to PKR 761mn, supported by returns on short-term investments.
- **Lower finance costs:** Interest expense declined 10.2% y/y to PKR 4.70bn, aided by reduced borrowing rates.
- **Tax impact:** Effective tax rate stood at 38.1% in FY25 vs. 46.3% in FY24, providing earnings support.
- **Dividend:** The company announced a cash dividend of PKR 1.25/share, higher than our estimate of PKR 1.00/share.

Earnings growth was underpinned by improved margins, disciplined cost management, and reduced finance costs, alongside a notable increase in other income.

Financials (PKR in mn)	FY25	FY24	Y/Y
Revenue	88,956	80,026	11.2%
Cost of sales	(57,385)	(54,346)	5.6%
Gross profit	31,571	25,680	22.9%
Selling and distribution expense	(2,935)	(3,286)	-10.7%
Administrative expenses	(1,689)	(1,516)	11.4%
Other expenses	(1,479)	(827)	78.9%
Other income	761	540	40.8%
Operating profit	26,229	20,592	27.4%
Finance cost	(4,703)	(5,237)	-10.2%
Profit before final taxes and income tax	21,526	15,355	40.2%
Final taxes - levy	-	(55)	-100.0%
Profit before income tax	21,526	15,300	40.7%
Income tax	(8,199)	(7,077)	15.9%
Profit for the year	13,326	8,223	62.1%
EPS (Basic & Diluted)	5.43	3.35	

Source: Company Financials, HMFS Research



RESULT REVIEW

Maple Leaf Cement Company Limited (MLCF) FY25 Results

Monday, August 11, 2025

Maple Leaf Cement Factory Ltd. (MLCF) announced its FY25 results, posting consolidated earnings of PKR 11.5bn (EPS: PKR 10.98), up 66% y/y from PKR 6.9bn (EPS: PKR 6.51) in FY24. The result came exactly in line with our expectations (HMFS est.: PKR 10.5), with earnings strength driven by robust gross margins, sharply higher other income, and lower finance costs.

- **Revenue:** PKR 68.7bn, up 3% y/y from PKR 66.45bn, supported by improved pricing despite relatively stable offtakes.
- **Gross Margins:** Increased to 37.1% from 33.8% SPLY, reflecting firm cement prices and higher-value product mix.
- **Administrative Expenses:** Rose 15% y/y to PKR 2.35bn, reflecting higher payroll and general overheads.
- **Other Income:** Jumped 583% y/y to PKR 2.08bn, primarily on gains from short-term investments.
- **Finance Cost:** Fell 42% y/y to PKR 1.98bn, owing to lower borrowing rates and reduced short-term debt.
- **Effective Tax Rate:** 29.6% in FY25 vs. 35.7% in FY24, aided by tax credits.

Overall, FY25 profitability was supported by margin expansion, lower finance costs, and significantly higher non-core income, offsetting increases in administrative and other expenses.

Financials (PKR in mn)	FY25	FY24	Y/Y
Revenue	68,654	66,452	3.3%
Cost of sales	(43,212)	(44,022)	-1.8%
Gross profit	25,442	22,430	13.4%
Selling and distribution expense	(4,134)	(5,472)	-24.5%
Administrative expenses	(2,345)	(1,988)	18.0%
Net impairment loss on financial	(514)	(357)	44.0%
Other expenses	(1,419)	(699)	102.9%
Other income	2,078	304	583.2%
Operating profit	19,108	14,219	34.4%
Finance cost	(1,978)	(3,412)	-42.0%
Share of net loss of associate	(761)	-	
Profit before final taxes and income tax	16,369	10,806	51.5%
Final taxes - levy	(39)	(46)	-14.9%
Profit before income tax	16,330	10,760	51.8%
Income tax	(4,826)	(3,841)	25.7%
Profit for the year	11,503	6,920	66.2%
EPS (Basic & Diluted)	10.98	6.51	

Source: Company Financials, HMFS Research

* Consolidated Financials



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To arrive at our fair value estimates, HMFS uses different valuation methodologies including but not limited to:

- Discounted cash flow (DCF, DDM)
- Relative Valuation (P/E, P/B, P/S etc.)
- Equity & Asset return based methodologies (EVA, Residual Income etc.)

HMFS RATING GUIDE

BUY	More than 15% Upside
HOLD	Between 15% Upside & 15% Downside
SELL	More than 15% Downside

Note: All fair value estimates are for a twelve-month time horizon unless specified otherwise in the report
Upside/Downside represents the difference between the stated "Fair Value" & the prevailing "Market Price"
Total Return is based on both the Capital Gains return & the Dividend Yield & is exclusive of all applicable taxes